



दीनदयाल पत्तन प्राधिकरण
(आईएसओ 9001:2008 एवं आईएसओ 14001:2004 प्रमाणित पोर्ट)



DEENDAYAL PORT AUTHORITY

(AN ISO 9001:2008 & ISO 14001:2004 CERTIFIED PORT)

यातायात प्रबंधक क कार्यालय, दीनदयाल पत्तन प्राधिकरण, श्रमदीप बिल्डिंग, नया कंडला कूच (370210)



SIPC
KANDLA
PORT & SHIP CHANNELS



SAGARMALA
PORT & SHIP CHANNELS



No. EO-TF/SH/1369/FoodSectorStrategy/2023/ 704

Date: 13.12.2023

To,

EXPRESSION OF INTEREST

Sub: Hiring consultancy firm for Development of Agriculture and Food Sector Strategy and Action Plan for Deendayal Port.

Sir,

Deendayal Port Authority intends to carry out the subject work of Shipping Section of Traffic Department.

Kindly submit your Expression of Interest along with budgetary - offer for the items considered in preparation of the estimate under **Annexure-I**.

The rates quoted must be inclusive of all taxes, duties for performing scope of work & exclusive of GST, The GST applicable shall be shown separately, which shall not be considered for evaluation purposes.


Your Expression of interest along with budgetary quotation for the above work should be submitted through email to the ID: **shippingsectiondpt@gmail.com** or hard copy to the following address within **15 days** from the date of issue of this letter.

Address:

Office of the Traffic Manager,
1st Floor, Shramdeep Building,
New Kandla (Kutch) – 370210

Thanking you,

Encl: Annexure-I


13/12/2023
Traffic Manager
Deendayal Port Authority

Budgetary Offer

Sl. No	Particulars	Amount in Rupees (In Numbers)	Amount in Rupees (In words)
1	<p>Lump-Sum Cost of Consulting Services <u>(Hiring consultancy firm for Development of Agriculture and Food Sector Strategy and Action Plan for Deendayal Port)</u></p> <p>(Inclusive of all taxes and excluding GST)</p>		

Scope of Proposal

- i) Detailed assessment of global and national macro-economic developments, trends, projections and growth indicators for sectors and commodities relevant to the port's business operations.
- ii) Understand various commodities/categories of cargo handled by the port with study of existing hinterland and scope for extending that.
- iii) Assessment and analysis of the Impacts resulting from the recent announcement of IMEC for the port's business across various categories/commodities.
- iv) Designing a Vision and strategy to develop Deendayal Port as the Preferred/Terminal port for food products in Asia with a strong focus on automation (including bagged cargo loading automation, smart port technologies, IoT Block chain solutions etc.)
- v) Preparation and submission of draft RFP for on boarding of experienced Implementation Partner. The vendor may provide technical inputs to the detailed infrastructure plan including planning, design, construction, operation, and maintenance of the facilities. (These facilities may include supply chain infrastructure such as collection centres, primary and central processing centres, advanced cold chain infrastructure, and mechanized cargo handling facilities, flatted factory complexes, a self-sustaining industrial township, state-of-the-art research and development centres, modern food processing machinery, long-term and short-term storage solutions, infrastructure for container stuffing, empty container yard, etc.).
- vi) End to end bid process management for on boarding of Implementation Partner.
- vii) As-is assessment of existing infrastructure (including ground surveys), capacity assessment, volume of trade, existing operational models, SoPs etc.
- viii) Gap assessment of agriculture and food related infrastructure, regulatory, logistical support facilities, available at the port.
- ix) Identification of latest global best practices, automation technologies and infrastructure facilities for handling and other related port operations of agriculture and food commodities.
- x) Identify stakeholders and conduct interactions to discuss the strategy path.

- xi) Development of an Action Plan (10 years) for execution of Port Strategy. It may include developing SOPs/infrastructure development/execution of various services, Phase-wise strategy roll- out, pragmatic timeline for all major milestones.

The consultant's deliverables and subsequent payment release timelines are presented in the table below:

S.No.	Activity/ Milestone	Timeline	Payment Release
1.	Inception Report	T+05 days	10%
2.	As-is Analysis	T+20 days	20%
3.	Strategy Development Workshop	T+40 days	15%
4.	Draft Strategy Document Submission	T+50 days	25%
5.	Submission of Draft RfP for onboarding of Implementation Partner	T+50 days	10%
6.	Stakeholder Consultation	T+55 days	10%
7.	Onboarding of Implementation Partner	T+70 days	5%
8.	Final Strategy Along with Action Plan	T+75 days	5%

Taxes & Duties : The Total Cost of Financial Proposal shall be inclusive of all expenses and taxes, excluding GST. For avoidance of doubt, it is clarified that all taxes, excluding GST, shall be deemed to be included in the cost shown under Financial Proposal. The Applicant shall be paid only GST over and above the cost quoted in the Financial Proposal. The GST shall be stated clearly. All payments shall be subjected to deduction of taxes at source as per applicable Laws. *Goods and Services Tax (and other applicable taxes and levies) would be payable at the applicable rates as may be in force from time to time.
